



**COMMENT AND REVIEW  
to the  
REQUEST FOR PROPOSAL (RFP) #022626  
Entitled**

**Roadway Paving Equipment**

The following advertisement was placed January 8, 2026 in and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Merx, PublicPurchase.com, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), January 9, 2026 in Biddingo, the Deseret News, in South Carolina's The State, Oregon's Daily Journal of Commerce, January 11, 2026 in The Salt Lake Tribune, January 8, 2026 and January 15, 2026 in the USA Today, The Oklahoman, Indianapolis Star, and on January 9, 2026 and January 16, 2026 in the Indiana Business Journal:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Paving Equipment to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than February 26, 2026, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

1076072 Alberta Ltd.  
9233067 CANADA INC INSTA-MIX DIV  
ONTARIO  
AC Moate, Inc.  
AMTDA Global, LLC  
AREA TRAILER SALES AND RENTALS  
Asphalt Zipper, Inc.  
Astec Industries  
Atlantic Coastal Equipment  
BendPak, Inc.  
Bidr Technologies Inc.  
Bitars Services, Inc.

Hitachi Energy Ltd.  
Hitek Equipment  
  
Hydrema U.S., Inc  
K5 CORPORATION  
LeeBoy  
Magnum Welding and Construction  
Matcon Construction Services, Inc.  
Midstates Equipment and Supply, Inc.  
Modern Machinery Co., Inc.  
Multicopter Warehouse  
MulticreteSystems, Inc.

BOMAG Americas	Muni-Quip, Inc.
Boson Motors	Norlift, Inc.
Brandt Tractor	Nors Construction Equipment Canada GW, Ltd.
Broce Manufacturing Company, Inc.	NORTHERN TOOL & EQUIPMENT CATALOG HOLDINGS, INC.
BULLITT AUTO, LLC	Oscos, Inc.
C&C Lift Truck, Inc.	Pemberton, LLC
Calder Brothers Corporation	PENNCON MANAGEMENT, LLC
Caterpillar, Inc.	Phoenix Trading & Contracting, LLC
Cemen Tech Inc.	Prime Vendor, Inc.
Colossal Contractors, Inc.	PWXPress
Construction Association of Nova Scotia	RKJ LLC
Coral Reef Partners, LLC	RPM Crushers and Screens, LLC
Cresson Point Construction, LLC	SAKAI America, Inc.
Darlingsons Heavy Equipment	Shouldermaster US, LLC
Dealers Truck Equipment Co., LLC.	Simex North America
Deltek	Smith & Co., Inc
Dexter Construction Company Limited	T.G. Mac Sales Ltd.
DJC Oregon Project Center	The PlanIT Room
Dodge Data & Analytics	Thermo-Lay Manufacturing, LLC
Dream Ranch, LLC	Tiffany Raspberry Consulting
Dumo Transport Medical Courier Services	Tobroco Machinery, LLC
Dynapac NA, LLC	United Rentals (North America), Inc.
Eastern Farm Machinery Ltd.	Vander Haags, Inc.
Edmonton Fasteners & Tools	Virnig Manufacturing, Inc.
ELGi Compressors USA	Weiler, Inc.
First Fleet Truck Sales	Wilson Equipment Limited
Greenshields Industrial Supply	Wirtgen America, Inc.
H.D Industries, Inc	Yanmar Compact Equipment North America
HAYAKU INDUSTRIAL SUPPLY INC.	Yukon Equipment
Heat Design Equipment, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on **February 26, 2026 at 4:30 pm**. Proposals were received from the following:

Asphalt Zipper Inc.  
 Astec Industries dba Roadtec Inc., Astec, Inc., Astec Digital Holdings, LLC  
 BOMAG Americas Inc.  
 Calder Brothers Corporation  
 Caterpillar Inc.  
 Cemen Tech Inc.  
 Dream Ranch LLC  
 Dynapac NA, LLC  
 Hitek Equipment  
 LeeBoy dba LeeBoy Rosco, LeeBoy Performance  
 Midstates Equipment and Supply Inc.  
 SAKAI America, Inc.

Shouldermaster US LLC  
Virnig Manufacturing, Inc.  
Weiler Inc.  
Wirtgen America, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst  
Joshua Young, NIGP-CPP, CPPB, Procurement Analyst II  
Nicole Lueth, NIGP-PPA, Procurement Analyst II  
Teresa Chapman, NIGP-CPP, CPPB, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Astec Industries, founded in 1972 and based in Chattanooga, Tennessee, reports strong financial stability and is well-positioned to meet long-term contract obligations. They sell factory-direct and through a broad U.S./Canada dealer network, supported by 15 regional sales managers (plus regional directors and technical specialists) and a nationwide service footprint. Service resources include 26 factory-trained technicians and 23 independent dealers, who typically each staff 2–4 certified technicians. Key differentiators include 24/7 product support, a strong safety emphasis, and their Guardian Telematics System with live two-way communication. Astec Industries pricing is list-based with substantial standard line-item discounts.

BOMAG Americas, Inc., is a global manufacturer with a dealer and service network across the U.S. and Canada. BOMAG supports participating agencies through an extensive dealer network of over 45 heavy equipment dealers and hundreds of service locations, providing localized sales, service, parts availability, training, and lifecycle support. BOMAG Americas is offering Sourcewell participating entities a uniform discount off published list pricing across eligible equipment, with additional volume-based discounts available for multi-unit purchases, comprehensive warranty coverage, OEM training, and dedicated government sales support.

Caterpillar, Inc. is a global manufacturer of construction and mining equipment, paving, off-highway diesel and natural gas engines and more. Backed by a global dealer network, over 100 years of history, and a financing services segment, they serve all of the U.S. and Canada. They created the Caterpillar Quality Management System, a process-based, ISO Compliant Quality Management System, used throughout operations to continually improve product quality and services. They are offering pavers, rollers, cold planers, reclaimers, motor graders, and skid/compact track loaders with their most competitive cooperative contract discount. Their 42 North American dealers may provide additional value through volume discounts, local promotions, and finance programs.

Dynapac NA, LLC provides road construction equipment, technology, and aftermarket solutions as part of a global group with five manufacturing facilities around the world. They are offering a full range of compaction and paving equipment for this solicitation. Sales and service is provided by 44 dealers with more than 220 locations across the US and Canada along with more than 1,500 dealer sales and service professionals who are trained on Dynapac product lines. Spare parts and all light equipment models are available for order online by dealers through their DynaShop ecommerce system. Dynapac's comprehensive warranty covers most machines

for a minimum of 24 months from the date of first use or 2,000 hours of operation. Dynapac is pleased to offer Sourcewell members the most competitive discount from their published list prices.

LeeBoy, Inc., is a U.S. based manufacturer of asphalt paving and road maintenance equipment. LeeBoy supports Sourcewell participating entities through a robust network of more than 240 dealer locations across the U.S., Canada, and U.S. territories, providing localized sales, service, training, and lifecycle support, along with a dedicated Governmental Sales team and 24/7 Rapid Response technical assistance. LeeBoy's products provide users with access to remote monitoring, feedback on the machine's location, operating status, and any needed service requirements. LeeBoy is offering Sourcewell participating entities a discount off published list pricing on eligible equipment and factory-installed options, with additional volume-based discounts and rebate opportunities available, along with comprehensive warranty coverage, operator training, and financing options through approved partners.

SAKAI America, Inc., is a global manufacturer of compaction equipment. SAKAI America supports customers across the U.S. and Canada through a network of approximately 40 independent dealers and 175 service locations, providing localized sales, service, and technical support. SAKAI America is offering Sourcewell participating entities a competitive discount structure off MSRP, with additional multi-unit discounts available, along with a 3-year/3,000-hour warranty, operator training, and comprehensive dealer-supported service programs.

Weiler, Inc. focuses on designing contractor-informed solutions and has grown into a vertically integrated manufacturer with over 500,000 square feet of production space and more than 850 employees. Weiler offers a comprehensive lineup including asphalt pavers, road wideners, windrow elevators, material transfer vehicles, compactors, soil stabilizers, force feed loaders, motor graders, brooms, and tack distributors, serving both public agencies and contractors. Weiler supports Sourcewell participating entities through the Caterpillar dealer network across North America, providing geographic coverage, parts availability, service support, and dedicated 24/7 customer support. Weiler is offering Sourcewell participating entities a minimum discount from list pricing on eligible equipment, with additional dealer-based volume discounts available, along with standard warranty coverage, no-cost startup training, and comprehensive lifecycle support.

Wirtgen America, Inc. (founded in 1985 in Nashville, now headquartered in Antioch, Tennessee) has been a John Deere company since its 2017 acquisition and delivers service through an authorized network of 35 dealer groups operating more than 250 locations across the U.S. and Canada. Most machines include standard telematics with free access to the web/mobile Operations Center for monitoring and insights, alongside technology focused on sensors, automation, and remote monitoring across key product lines. Wirtgen America is offering a varied discount on products and services to participating entities.

For these reasons, the following awards of Sourcewell **Master Agreement #022626** are recommended:

Astec Industries	#022626-ATE
BOMAG Americas, Inc.	#022626-BAI
Caterpillar, Inc.	#022626-CAT
Dynapac NA, LLC	#022626-DYN
LeeBoy, Inc.	#022626-VTL
SAKAI America, Inc.	#022626-SAK
Weiler, Inc.	#022626-WLR
Wirtgen America, Inc.	#022626-WAI

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Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst

Signed by:



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Joshua Young, NIGP-CPP, CPPB, Procurement Analyst II

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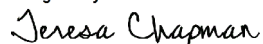


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Nicole Lueth, NIGP-PPA, Procurement Analyst II

Signed by:



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Teresa Chapman, NIGP-CPP, CPPB, Procurement Analyst

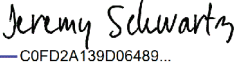
### STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #022626 Roadway Paving Equipment**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **May 19, 2026**.

Signed by:  
  
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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer